

### FOR IMMEDIATE RELEASE

June 17, 2013

# Strongest May on Record for Home Sales Median sale prices continue rise in Metro Detroit, surrounding areas

May 2013 Combined Residential & Condo SALES Summary by Area/County

Area	May 2013	May 2012	Percent Change	Area	May 2013	May 2012	Percent Change
1. ALL MLS <sup>†</sup>	6,399	6,325	1.2	9. Macomb	1,115	1,070	4.2
2. Detroit Area*	522	547	-4.6	10. Metro Detroit	5,072	5,023	1.0
3. Dearborn/Hts.	213	233	-8.6	11. Oakland	1,732	1,717	0.9
4. Genesee	505	488	3.5	12. Sanilac	10	23	-56.6
5. Grosse Pte*	84	71	18.3	13. St. Clair	136	118	15.3
6. Huron	11	10	10.0	14. Tuscola	30	36	-16.7
7. Lapeer	94	90	4.4	15. Wayne	1,969	1,996	-1.4
8. Livingston	256	240	6.7	16. Gr. Wayne <sup>⁺</sup>	1,494	1,490	.03

May 2013 Combined Residential & Condo MEDIAN SALE PRICE Summary by Area/County

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Area	May 2013	May 2012	Percent Change	Area	May 2013	May 2012	Percent Change	
1. ALL MLS <sup>†</sup>	\$110,000	\$81,000	35.8	9. Macomb	\$105,000	\$75,000	40.0	
2. Detroit Area*	\$11,100	\$9,562	16.1	10. Metro Detroit	\$111,000	\$79,000	40.5	
3. Dearborn/Hts.	\$70,000	\$55,000	27.3	11. Oakland	\$165,000	\$137,900	19.7	
4. Genesee	\$73,800	\$63,200	16.8	12. Sanilac	\$53,750	\$36,750	46.3	
5. Grosse Pte*	\$221,000	\$189,900	16.4	13. St. Clair	\$86,250	\$87,500	-1.4	
6. Huron	\$75,000	\$58,000	29.3	14. Tuscola	\$59,753	\$68,250	-12.4	
7. Lapeer	\$98,000	\$87,950	11.4	15. Wayne	\$60,000	\$45,000	33.3	
8. Livingston	\$181,450	\$149,450	21.4	16. Gr. Wayne <sup>⁺</sup>	\$85,000	\$62,200	36.7	

#### Analysis:

- All MLS sales for May were up by 1.2%, from 6,325 to 6,399, representing the strongest May on record (back to 2000) for number of sales.
- The median sale price for All MLS sales increased to \$110,000 up by 35.8% over May of last year.
- Average Days On-Market (DOM) for the entire MLS decreased by 15 days, from 84 to 69.
- Of the 6,399 sales closed in May, 7.9% (504) were identified as short sales and 42% (2,691) were identified as cash sales.

#### Synopsis of Inventory (5-13 vs. 5-12)

- Listings received were up slightly (2%). However, strong sales for month resulted in total on-market inventory declining by 19.46% (from 27,227 to 21.928)
- Approximately 12.3% of the on-market inventory is comprised of properties identified as short sales.
- Approximately 11.26% of the on-market inventory is comprised of properties identified as foreclosures.

#### Realcomp Shareholder Boards & Associations of REALTORS®:

- DABOR, Laura Green, EVP, 313-278-2220
- DAR, Sharon Armour, EVP, 313-962-1313
- ETAR, 810-982-6889

- GPBR, Bobbi Sexton, CEO, 313- 882-8000
- LUTAR, 810-664-0271
- LCAR, Pam Leach, EVP, 810-225-1100
- NOCBOR, Patricia Jacobs, EVP, 248-674-4080
- Greater Metropolitan Association of REALTORS, Dale Smith, EVP, 248-478-1700

## Contact Information:

• Realcomp, Karen S. Kage, CEO, 866-553-3003 (Please ask for the Marketing Department)

## Notes:

- The "ALL MLS" jurisdiction encompasses all listings processed by Realcomp, including those outside of Michigan.
- Metro-Detroit (new) encompasses Oakland, Wayne, Livingston, & Macomb data.
- + "Greater Wayne County" represents Wayne County minus the Detroit Area.
- \* The "Detroit Area" includes the City of Detroit, as well as Hamtramck, Harper Woods, and Highland Park.
- · Grosse Pointe includes Grosse Pointe, Grosse Pointe Farms, Grosse Pointe Park, Grosse Pointe Shores, Grosse Pointe Woods, & Lake Twp.

Res & Condo LISTING INVENTORY				Res & Condo UNIT SALES by Area/County								
Area	# of On Market Listings		% Chg	# of Foreclosure Sales		% Chg	# of Non-Foreclosure Sales		% Chg	# of Total Sales		% Chg
Month/Yr	May-13	May-12		May-13	May-12		May-13	May-12		May-13	May-12	
ALL MLS	21,928	27,227	-19.5%	1,784	2,468	-27.7%	4,615	3,857	19.7%	6,399	6,325	1.2%
Detroit Area	2,386	3,176	-24.9%	297	350	-15.1%	225	197	14.2%	522	547	-4.6%
Dearborn Area	488	675	-27.7%	48	85	-43.5%	165	148	11.5%	213	233	-8.6%
Genesee	2,193	2,425	-9.6%	181	208	-13.0%	324	280	15.7%	505	488	3.5%
Grosse Pointe	218	280	-22.1%	4	15	-73.3%	80	56	42.9%	84	71	18.3%
Huron	233	227	2.6%	1	3	-66.7%	10	7	42.9%	11	10	10.0%
Lapeer	562	549	2.4%	40	40	0.0%	54	50	8.0%	94	90	4.4%
Livingston	1,092	1,340	-18.5%	48	74	-35.1%	208	166	25.3%	256	240	6.7%
Macomb	2,624	3,372	-22.2%	301	426	-29.3%	814	644	26.4%	1,115	1,070	4.2%
Metro Detroit	15,134	19,469	-22.3%	1,379	1,969	-30.0%	3,693	3,054	20.9%	5,072	5,023	1.0%
Oakland	5,365	6,443	-16.7%	355	539	-34.1%	1,377	1,178	16.9%	1,732	1,717	0.9%
Sanilac	103	107	-3.7%	6	13	-53.8%	4	10	-60.0%	10	23	-56.5%
St. Clair	644	764	-15.7%	45	51	-11.8%	91	67	35.8%	136	118	15.3%
Tuscola	176	216	-18.5%	7	16	-56.3%	23	20	15.0%	30	36	-16.7%
Wayne	6,053	8,314	-27.2%	675	930	-27.4%	1,294	1,066	21.4%	1,969	1,996	-1.4%
Gr. Wayne	3,802	5,310	-28.4%	400	601	-33.4%	1,094	889	23.1%	1,494	1,490	0.3%
	y Average Days on Market											
Res & Condo N	MEDIAN PR	RICES by A	rea/Count	у						Average	Days on Mo	arket
	MEDIAN PR Median Sa			y Median Sal	e Price on	.hg	Median Sal	e Price on	thg		Days on Marke	
Res & Condo N Area		le Price on	rea/Count မ်ာ %			% Chg	Median Sal		% Chg			et for Month
	Median Sa	le Price on	Chg	Median Sal							Days on Mark	et for Month
Area	Median Sa Foreclosi	le Price on ure Sales	Chg	Median Sal Non-Foreclo	sure Sales		All S	ales		Average I	Days on Marko (Based on Sal	et for Month es)
Area Month/Yr	Median Sa Foreclosu May-13	le Price on ure Sales May-12	% Chg	Median Sal Non-Foreclo	sure Sales May-12	%	All S May-13	ales May-12	%	Average I	Days on Marko (Based on Sal Non-Foreclosures	et for Month es)
Area  Month/Yr  ALL MLS	Median Sa Foreclosu May-13 \$45,000	le Price on ure Sales May-12 \$40,002 \$8,250	% % 12.5%	Median Sale Non-Foreclo <i>May-13</i> \$140,000	May-12 \$120,000	% 16.7%	May-13 \$110,000	May-12 \$81,000	35.8%	Average I  Foreclosures 49	Days on Marke (Based on Sal Non-Foreclosures 77	et for Month es)  All  69
Area  Month/Yr  ALL MLS  Detroit Area	Median Sa Foreclosu <i>May-13</i> \$45,000 \$8,000	le Price on ure Sales May-12 \$40,002 \$8,250	12.5% -3.0%	Median Sale Non-Forecto May-13 \$140,000 \$15,900	May-12 \$120,000 \$14,000	16.7% 13.6%	All S  May-13  \$110,000  \$11,100	May-12 \$81,000 \$9,562	35.8% 16.1%	Foreclosures 49 47	Days on Marko (Based on Sal Non-Foreclosures 77 120	et for Month es)  All  69  78
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area	Median Sa Foreclose May-13 \$45,000 \$8,000 \$51,550	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750	12.5% -3.0% 35.7%	Median Sal Non-Forecto May-13 \$140,000 \$15,900 \$80,000	**May-12 \$120,000 \$14,000 \$62,000	16.7% 13.6% 29.0%	All S  May-13  \$110,000  \$11,100  \$70,000	May-12 \$81,000 \$9,562 \$55,000	35.8% 16.1% 27.3%	Foreclosures 49 47 30	Non-Foreclosures 77 120 76	et for Month es)  All  69  78  66
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee	Median Sa Foreclost May-13 \$45,000 \$8,000 \$51,550 \$25,000	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750	12.5% -3.0% 35.7% -21.3%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000	**May-12 **120,000 **14,000 **62,000 **82,601	16.7% 13.6% 29.0% 15.0%	May-13 \$110,000 \$11,100 \$70,000 \$73,800	**May-12 \$81,000 \$9,562 \$55,000 \$63,200	35.8% 16.1% 27.3% 16.8%	Foreclosures 49 47 30 53	Non-Foreclosures 77 120 76 83	et for Month es)  All  69  78  66  72
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe	Median Sa Foreclost May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600	12.5% -3.0% 35.7% -21.3% 37.1%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000	**May-12** \$120,000 \$14,000 \$62,000 \$82,601 \$207,750	16.7% 13.6% 29.0% 15.0% 13.6%	All S  May-13 \$110,000 \$11,100 \$70,000 \$73,800 \$221,000	**May-12 \$81,000 \$9,562 \$55,000 \$63,200 \$189,900	35.8% 16.1% 27.3% 16.8% 16.4%	Foreclosures 49 47 30 53 56	Non-Foreclosures 77 120 76 83	et for Month es)  All  69  78  66  72  120
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron	Median Sa Foreclost May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5%	Median Sal Non-Forecto May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500	***sure Sales **May-12 \$120,000 \$14,000 \$62,000 \$82,601 \$207,750 \$105,000	16.7% 13.6% 29.0% 15.0% 13.6% -22.4%	All S  May-13 \$110,000 \$111,100 \$70,000 \$73,800 \$221,000 \$75,000	May-12 \$81,000 \$9,562 \$55,000 \$63,200 \$189,900 \$58,000	35.8% 16.1% 27.3% 16.8% 16.4% 29.3%	Foreclosures 49 47 30 53 56	Pays on Marke (Based on Sal    Non-Foreclosures	et for Month es)  All  69  78  66  72  120  336  119
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron  Lapeer	Median Sa Foreclost May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000 \$81,274	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750 \$111,158	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5% -3.5%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500 \$125,950 \$192,250	***sure Sales **May-12 **120,000 **14,000 **62,000 **82,601 **207,750 **105,000 **105,000	\$\) 16.7% 13.6% 29.0% 15.0% 13.6% -22.4% 20.0% 11.4%	All S  May-13 \$110,000 \$111,100 \$70,000 \$73,800 \$221,000 \$75,000 \$98,000 \$181,450	**May-12 \$81,000 \$9,562 \$55,000 \$63,200 \$189,900 \$58,000 \$87,950	35.8% 16.1% 27.3% 16.8% 16.4% 29.3% 11.4% 21.4%	Foreclosures 49 47 30 53 56 66 104	Non-Foreclosures	et for Month es)  All  69  78  66  72  120  336  119
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron  Lapeer  Livingston	Median Sa Forecloss May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000 \$81,274 \$107,250	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750 \$111,158	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5% -3.5%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500 \$125,950 \$192,250	***sure Sales **May-12 **120,000 **14,000 **62,000 **82,601 **207,750 **105,000 **105,000 **172,500	\$\frac{16.7\%}{13.6\%}\] 29.0\% 15.0\% 13.6\% -22.4\% 20.0\% 11.4\%	All S  May-13 \$110,000 \$111,100 \$70,000 \$73,800 \$221,000 \$75,000 \$98,000 \$181,450	### Add State   ### Add State	35.8% 16.1% 27.3% 16.8% 16.4% 29.3% 11.4% 21.4%	Foreclosures 49 47 30 53 56 66 104 78	Pays on Marke (Based on Sal    Non-Foreclosures	et for Month es)  All  69  78  66  72  120  336  119  85
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron  Lapeer  Livingston  Macomb	Median Sa Forecloss May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000 \$81,274 \$107,250 \$55,501	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750 \$111,158 \$47,000	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5% -3.5% 18.1% 15.4%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500 \$125,950 \$192,250 \$130,500	\$\text{sure Sales} \text{May-12} \\ \\$120,000 \\ \\$14,000 \\ \\$62,000 \\ \\$82,601 \\ \\$207,750 \\ \\$105,000 \\ \\$172,500 \\ \\$91,000	\$\frac{16.7\%}{13.6\%}\\ 29.0\%\\ 15.0\%\\ 13.6\%\\ -22.4\%\\ 20.0\%\\ 11.4\%\\ 43.4\%	All S  May-13 \$110,000 \$111,100 \$70,000 \$73,800 \$221,000 \$75,000 \$98,000 \$181,450 \$105,000	### Add State	35.8% 16.1% 27.3% 16.8% 16.4% 29.3% 11.4% 21.4% 40.0%	Foreclosures 49 47 30 53 56 66 104 78	Pays on Marke (Based on Sal    Non-Foreclosures	et for Month es)  All  69  78  66  72  120  336  119  85
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron  Lapeer  Livingston  Macomb  Metro Detroit	Median Sa Foreclost May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000 \$81,274 \$107,250 \$55,501 \$45,600	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750 \$111,158 \$47,000 \$39,500	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5% -3.5% 18.1% 15.4% 32.6%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500 \$125,950 \$192,250 \$130,500 \$142,000	\$\text{sure Sales} \text{May-12} \\ \$120,000 \\ \$14,000 \\ \$62,000 \\ \$82,601 \\ \$207,750 \\ \$105,000 \\ \$172,500 \\ \$91,000 \\ \$120,000	\$\) 16.7% 13.6% 29.0% 15.0% 13.6% -22.4% 20.0% 11.4% 43.4% 18.3%	All S  May-13 \$110,000 \$111,100 \$70,000 \$73,800 \$221,000 \$75,000 \$98,000 \$181,450 \$105,000 \$111,000	### Add to the content of the conten	35.8% 16.1% 27.3% 16.8% 16.4% 29.3% 11.4% 21.4% 40.0%	Foreclosures 49 47 30 53 56 66 104 78 39	Pays on Marke (Based on Sal    Non-Foreclosures	et for Month es)  All  69  78  66  72  120  336  119  85  53  66
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron  Lapeer  Livingston  Macomb  Metro Detroit  Oakland	Median Sa Forecloss May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000 \$81,274 \$107,250 \$55,501 \$45,600 \$83,916	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750 \$111,158 \$47,000 \$39,500 \$63,298 \$27,000	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5% -3.5% 18.1% 15.4% 32.6% -1.9%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500 \$125,950 \$192,250 \$130,500 \$142,000 \$190,000	\$\text{sure Sales} \text{May-12} \\$120,000 \\$14,000 \\$62,000 \\$82,601 \\$207,750 \\$105,000 \\$172,500 \\$91,000 \\$120,000 \\$175,500	\$\begin{align*} 16.7\% \\ 13.6\% \\ 29.0\% \\ 15.0\% \\ 13.6\% \\ -22.4\% \\ 20.0\% \\ 11.4\% \\ 43.4\% \\ 18.3\% \\ 8.3\%	### All S    May-13     \$110,000     \$11,100     \$70,000     \$73,800     \$221,000     \$75,000     \$98,000     \$181,450     \$105,000     \$165,000     \$165,000	### Add to the content of the conten	35.8% 16.1% 27.3% 16.8% 16.4% 29.3% 11.4% 21.4% 40.0% 40.5% 19.7%	Foreclosures 49 47 30 53 56 66 104 78 39 47	Pays on Marke (Based on Sal    Non-Foreclosures	et for Month es)  All  69  78  66  72  120  336  119  85  53  66  61
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron  Lapeer  Livingston  Macomb  Metro Detroit  Oakland  Sanilac	Median Sa Forecloss May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000 \$81,274 \$107,250 \$55,501 \$45,600 \$83,916 \$26,500	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750 \$111,158 \$47,000 \$39,500 \$63,298 \$27,000	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5% -3.5% 18.1% 15.4% 32.6% -1.9%	Median Sale Non-Forector May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500 \$125,950 \$192,250 \$130,500 \$142,000 \$190,000 \$95,000	\$\text{sure Sales} \text{May-12} \\ \$120,000 \\ \$14,000 \\ \$82,601 \\ \$207,750 \\ \$105,000 \\ \$172,500 \\ \$91,000 \\ \$175,500 \\ \$56,400 \text{\$}56,400	\$\begin{align*} 16.7\% \\ 13.6\% \\ 29.0\% \\ 15.0\% \\ 22.4\% \\ 20.0\% \\ 11.4\% \\ 43.4\% \\ 18.3\% \\ 8.3\% \\ 68.4\%	### All S    May-13     \$110,000     \$11,100     \$70,000     \$73,800     \$221,000     \$75,000     \$98,000     \$181,450     \$105,000     \$111,000     \$165,000     \$53,750	### Add to the content of the conten	35.8% 16.1% 27.3% 16.8% 16.4% 29.3% 11.4% 21.4% 40.0% 40.5% 19.7% 46.3%	Foreclosures 49 47 30 53 56 66 104 78 39 47 53	Pays on Marke (Based on Sal    Non-Foreclosures	et for Month es)  All  69  78  66  72  120  336  119  85  53  66  61  90
Area  Month/Yr  ALL MLS  Detroit Area  Dearborn Area  Genesee  Grosse Pointe  Huron  Lapeer  Livingston  Macomb  Metro Detroit  Oakland  Sanilac  St. Clair	Median Sa Foreclost May-13 \$45,000 \$8,000 \$51,550 \$25,000 \$158,500 \$75,000 \$81,274 \$107,250 \$55,501 \$45,600 \$83,916 \$26,500 \$42,000	le Price on ure Sales  May-12 \$40,002 \$8,250 \$38,000 \$31,750 \$115,600 \$32,525 \$64,750 \$111,158 \$47,000 \$39,500 \$63,298 \$27,000 \$447,700	12.5% -3.0% 35.7% -21.3% 37.1% 130.6% 25.5% -3.5% 18.1% 15.4% 32.6% -1.9% -11.9% -39.1%	Median Sale Non-Foreclo May-13 \$140,000 \$15,900 \$80,000 \$95,000 \$236,000 \$81,500 \$125,950 \$192,250 \$130,500 \$142,000 \$190,000 \$95,000 \$135,000	\$\text{sure Sales} \text{May-12} \\ \$120,000 \\ \$14,000 \\ \$62,000 \\ \$82,601 \\ \$207,750 \\ \$105,000 \\ \$172,500 \\ \$1720,000 \\ \$175,500 \\ \$56,400 \\ \$145,000 \\ \$145,000 \end{array}	\$\begin{align*} 16.7\% \\ 13.6\% \\ 29.0\% \\ 15.0\% \\ 13.6\% \\ -22.4\% \\ 20.0\% \\ 11.4\% \\ 43.4\% \\ 18.3\% \\ 8.3\% \\ 68.4\% \\ -6.9\%	### All S    May-13     \$110,000     \$11,100     \$70,000     \$73,800     \$221,000     \$75,000     \$98,000     \$111,450     \$105,000     \$111,000     \$165,000     \$53,750     \$86,250	### Add to the content of the conten	35.8% 16.1% 27.3% 16.8% 16.4% 29.3% 11.4% 21.4% 40.0% 40.5% 19.7% 46.3% -1.4%	Foreclosures 49 47 30 53 56 66 104 78 39 47 53 89	Pays on Marke (Based on Sal    Non-Foreclosures	et for Month es)  All 69 78 66 72 120 336 119 85 53 66 61 90 79